

WTS 1991 Year End Balance Sheet

Asset Accounts	Beginning Balance	Ending Balance	Change
Checking	5,760.97	7,701.13	1,940.16
Money Market Account	6,153.02	0.00	-6,153.02
Certificates of Deposit	0.00	9,495.71	9,495.71
Accounts Receivable	2,319.00	1,637.90	-681.10
TOTAL ASSETS	\$14,232.99	\$18,834.74	\$4,601.75
Liability Accounts			
Accounts Payable	2,455.18	0.00	-2,455.18
TOTAL LIABILITIES	\$2,455.18	\$0.00	(\$2,455.18)
NET WORTH	\$11,777.81	\$18,834.74	\$7,056.93

**President's Message,
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The change to Bostrom for the executive secretarial and administrative services for National included maintenance of the DC chapter's membership database. This year our membership chair, Laurie Radow, has worked diligently with Bostrom to ensure our membership database is accurate and up to date. The Washington Chapter currently has 263 members. The local board also requested a revision in the dues statement to present a more professional format, which was done by Bostrom.

The United States Office of Government Ethics issued a proposed rule in the Federal Register in June 1991 that would have severely limited government employees' participation in professional organizations such as WTS. Our chapter prepared a response to the proposal and requested that National also respond. Based on the number of responses it received, the Office of Government Ethics decided to issue the final rule with the section "Participation in Professional Associations" being "reserved" to allow review of the comments.

The luncheon programs were not self-supporting this year, but the Board members feel that the chapter had sufficient resources to cover the small deficit, and we will continue to hold down the cost of the luncheons. The chapter's net worth increased this year, mainly due to receipt of the balance of income from National for hosting the 1990 Conference. A copy of the Year End Statement is included in this report.

All in all, 1991 was a good year for the Washington, DC Chapter of WTS. I'd like to thank the Chapter officers, Kathy Keeney, Susan Pikrallidas, Patti Szrom and Carol Perkins; and the committee chairs, Martha Lawrence, Lydia Conrad, Karen Benoit, Judy Kaplan Wener, Laurie Radow, Fran Bents, Deborah Dubin, Paige Eversole, Christie Stewart and Susan Sheets, for all of their help and work this past year. They have really made my job easier.

Sincerely,
CLAIRE L. ORTH
President, Washington-WTS



5-29-92

1991 ANNUAL REPORT

Washington, DC Chapter of the Women's Transportation Seminar P.O. Box 23314 Washington, DC 20026

- President*
Claire Orth
- Vice President*
Kathy Keeney
- Secretary*
Susan Pikrallidas
- Treasurer*
Patti Szrom
- Historian*
Susan Sheets
- Job Bank*
Christie Stewart
- Legislation*
Deborah Dubin
- Media Relations*
Paige Eversole
- Membership*
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- Newsletter*
Karen Benoit
- Past President*
Carol Perkins
- Professional Development*
Judy Kaplan Wener
- Programs*
Martha Lawrence
Lydia Conrad
- Recognitions*
Fran Bents

PRESIDENT'S MESSAGE

The Washington, DC Chapter of WTS completed another active year with several innovations. Our monthly luncheons were held at several locations this year to increase accessibility and attendance. In June, we had a joint breakfast program with the Women's Council on Energy and the Environment. Following are brief recollections of 1991's activities.

The Board decided to initiate awarding an annual chapter scholarship to a student pursuing a degree in transportation. A \$500 scholarship was presented to Samara Weinstein, a graduate student at George Washington University and past intern with the National Highway Traffic Safety Administration. To fund next year's scholarship, WTS held a silent auction at the September Homecoming Party and raised over \$900 from the bidding and contributions. We hope to make the silent auction an annual event.

Another highlight of the year was the Professional Development session held in November. Mr. Harry Brull provided an interesting presentation on behavioral interviewing, a well-attended two-hour program.

The Holiday Party was held at the Washington Court Hotel in December. Program Committee co-chairs Martha Lawrence and Lydia Conrad did a fine job making the arrangements. This year we had a single door prize, tickets to a Capital's hockey game, donated by Tom Simpson of the Railway Progress Institute. Bechtel Corporation and CSX Corporation made monetary contributions to the Holiday Party, as well.

This year has been one of challenge for the Chapter Board. The National Board decided to go from a revolving membership renewal to an annual renewal date. This change was discussed at length as to the effects on our chapter members. Another issue was the unexpected dues increase. Our chapter was one of several that questioned the need for such an increase when the National Five-Year Financial Plan, approved last year, projected only a \$2 increase. National has set a goal for more professional administrative management of WTS, which has resulted in costs exceeding expectations. In 1992, our Chapter will continue to work closely with the National Board to ensure a closer evaluation of the expenses.

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WTS PROGRAM COMMITTEE REPORT FOR 1991

January

WTS Members gathered on January 24 for WTS's annual business meeting. Convened in the conference room of the Association of American Railroads, a lively discussion of program ideas and other issues ensued over a buffet lunch. Officers for 1991 were presented to the membership at this meeting.

February

Stephanie Lee-Miller, Director of the Office of Commercial Space Transportation, Department of Transportation, addressed a gathering of WTS members at the Bellevue Hotel. Ms. Lee-Miller discussed the international nature of the market for space launches, and the outlook for US firms in that market.

March

On March 26, two senior staff from the House Public Works and Transportation Committee, Cindy Elliot and Ken House, discussed the legislative outlook for 1991. Their presentations, which focused on the highway reauthorization bill, drew the largest crowd of any WTS event during the year (56 members, 38 non-members and 2 press representatives).

April

April saw the initiation of WTS's efforts to offer greater variety in the location, time and format of programs, with a move to Hogates restaurant. Congresswoman Susan Molinari, who serves on the Aviation, Investigations and Oversight, and Water Resources subcommittees of the House Public Works and Transportation Committee, was featured as our lunchtime speaker. Her lively description of Congressional politics - New York style - was interesting and informative.

May

WTS joined with Delta Nu Alpha, the National Defense Transportation Association, the Traffic Club of Washington and the Transportation Research Forum in sponsoring a National Transportation Week reception at the Navy Museum.

June

WTS sponsored a breakfast meeting with the Women's Council on Energy and the Environment on June 12 at the National Press Club. Despite the early hour, Interstate Commerce Commissioner Gail McDonald provided an interesting talk on her role at the ICC, the agency's future direction and her particular concern for the US short line industry.

July

Drug testing in transportation was the topic of discussion at the July 17th luncheon. Panel members Donna Smith (DOT), Grady Cothan (FRA), Mike Chase (FAA), Carol Daughtery (FHWA), and Judy Meade (UMTA) reported on the status of drug testing legislation for each of the modes, and the success so far in implementing drug testing programs.

September

WTS organized a fund-raising event for the chapter scholarship around a homecoming theme. Held at Hogates, the homecoming event recognized founding members, past presidents and others whose efforts have been crucial to the success of the chapter. A silent auction of goods and services donated by WTS members and friends netted over \$600 for the scholarship fund.

October

October's lunch at the National Press Club featured Dr. David Dinges, an expert and researcher in sleep deprivation and its effects on transportation safety. Dr. Dinges discussed the nature of sleep, fatigue and the effects of sleep deprivation on attentiveness and motor skills. He described some of the practical applications of his research in improving air safety and the need to revise the antiquated hours of service rules for truck drivers to reflect more current knowledge. In an effort to attract new members, each current member was permitted to bring one non-member to the luncheon without charge. This program resulted in several new memberships.

November

Harry Brull conducted a training session on interviewing skills on November 13. Starting with the premise that most traditional interviews are no more accurate than a coin toss in selecting the best candidate, Brull taught the assembled WTS members to improve the odds through "behavior interviewing." Given that the best predictor of a person's future behavior is past behavior in similar circumstances, Brull showed how to question a candidate to describe instances where she or he demonstrated characteristics that are important to the job.

December

The annual holiday and anniversary party was held on December 5 in the Washington Court Hotel. Interstate Commerce Commissioner Gail McDonald was

named Woman of the Year, and Roz Kaiser was honored as Member of the Year. Ms. McDonald attended the party and spoke briefly.

1991 Program Committee

The Program Committee consisted of Lydia Conrad (co-chair), Martha Lawrence (co-chair), Renee Banks, Carol Becker, Cindy Burbank, Judeth

Burrell, Rosalie Cooksey, Jo Ellen Deutsch, Ellen Dorfman, Kimberly Fisher, Angela Fogle, Susan Mertes, Mitchell Pourciau, Susan L. Sheets, Mary J. Vincent and Elaine Weinstein. Special thanks also to Fran Bents, Judy Kaplan Wener and Carol Perkins for their help planning events.

MARTHA B. LAWRENCE
Program Committee Co-Chair

WTS 1991 Year End Income Statement

<i>Income Accounts</i>	<i>Proposed 1991</i>	<i>Actual 1991</i>	<i>Above/ -Below</i>
Membership Dues	6,670.00	6,026.56	-607.44
Programs	6,000.00	5,861.00	-139.00
NTW Reception	600.00	450.00	-150.00
Holiday Party	1,600.00	1,580.00	-20.00
Interest	600.00	755.86	155.86
Lapel Pins	130.00	52.00	-78.00
Fund Raising	0.00	974.84	974.84
National Conference	6,500.00	6,873.84	373.84
Other Income	0.00	0.00	0.00
TOTAL INCOME	\$22,100.00	\$22,610.00	\$510.10
 <i>Expense Accounts</i>			
Program Costs	6,000.00	6,179.84	179.84
Flyer Mailings	0.00	647.49	647.49
Speaker Expenses	0.00	116.00	116.00
NTW Reception	600.00	425.70	-174.30
Holiday Party	2,500.00	1,466.89	-1,033.11
Newsletter Printing	4,500.00	3,549.79	-950.21
Typesetting	1,300.00	1,575.00	275.00
Member Coupons	125.00	0.00	-125.00
Promotions	100.00	278.93	178.93
DC Filing Fee	25.00	25.00	0.00
Scholarship	500.00	500.00	0.00
Recognitions	150.00	148.65	-1.35
Administrative	724.00	141.03	-582.97
Miscellaneous	1,000.00	498.85	-501.15
TOTAL EXPENSES	\$17,524.00	\$15,553.17	(\$1,970.83)
NET INCOME	\$4,576.00	\$7,056.93	\$2,480.93