

EMERGING
PROFESSIONALS
Program

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Overview

WTS attracts, sustains, connects, and advances women's careers to strengthen the transportation industry.

In support of that goal, the WTS Central Florida Chapter has established a mentoring program for transportation professionals designed to assist and facilitate the development of entry to mid-level individuals in their personal growth and professional development. The program endeavors to match professionals in the Central Florida region to engage in a mentor/protégé relationship. The program is one year and requires the commitment of two hours per month, and the willingness to meet for your mentor (protégé) to discuss, advise, and listen.

Purpose and General Information

Mentoring is an active partnership between an experienced professional and a less experienced member to foster professional growth and career development. The mentor's knowledge and insights gained over years of experience serve as a valuable tool (and early warning system) to facilitate the effective and efficient growth of the protégé. The mentoring relationship may be formed to achieve a specific short-term goal or may be developed into a long term association. While an individual mentor will probably not have all the answers, he or she should be able to refer a protégé to the right source for appropriate information.

In order for the Emerging Professionals Program to be successful, both the mentor and the protégé must be active and committed participants. The following guidelines are offered to ensure a successful relationship between mentors and protégés:

- Be proactive Make yourself available.
- Negotiate a commitment Agree to have regular contact at pre-defined intervals.
- Establish a rapport Learn as much as possible about the other person.
- Be confident Both parties have something important to offer each other.
- Be enthusiastic Demonstrate mutual interest in the mentorship relationship.
- Communicate Share knowledge and experience openly.
- Be a good listener Hear what the mentor or protégé is saying.
- Be responsive Act upon what has been learned.
- Be accessible Have an open door and open phone policy.
- Take responsibility It takes two to have a successful mentoring relationship.

Mentoring is a vital component of career development and enhancement. A strong, viable mentoring program will strengthen the career potential of protégés and help develop competent and confident leaders. WTS has developed the following goals for the Emerging Professionals Program:

- Provide protégé with timely, factual, and relevant information to encourage and support their professional growth.
- Provide sound advice and counsel protégés throughout their careers.
- Promote career progression.

Note: Mentoring is not a recruiting tool.

Eligibility

Protégés: Professionals currently working in the transportation industry and are current WTS members.

Mentors: Mentors must be senior level professionals who currently work in the transportation industry with a minimum of ten years of professional experience. In addition:

- Mentors should not be in the protégé's chain of command.
- Mentors should have sufficient time to dedicate to the Emerging Professionals Program (at least two hours per month) and be enthusiastic in their approach to nurturing and teaching the protégé.
- At least one rank above his/her assigned protégé.
- Preferably, same discipline as the protégé.
- Show strong interest in mentoring individuals through periodic phone calls, e-mail and/or person to person contact.
- Mentors should have developed interpersonal skills (listening, communication, time management).

Implementation and Management

Mentor Volunteer

- Mentor volunteers must submit a completed Mentor Application Form (Appendix).
- The Mentor Application Form can be downloaded from the WTS website.
- Upon receipt of the Mentor Application Form, the prospective mentor will be contacted by the Chair of the Emerging Professionals Subcommittee to discuss responsibilities and expectations.

Protégé Notification

- Protégés can be nominated or apply to the Emerging Professionals Program. (Application form in Appendix)
- The Emerging Professionals Subcommittee Chair will contact the protégé informing them of their acceptance to the program and of their pairing with a volunteer mentor.
- The Emerging Professionals Subcommittee Chair will update the mentor/protégé roster.

Matching Mentors and Protégés

- The WTS Emerging Professionals Chair will be responsible for the final match recommendations of mentors and protégés. Mentors and protégés will be notified once an assignment has been made.
- Unless indicated otherwise by either the Mentor or Protégé, monitoring of the pairing will be tracked for a
 period of one year, however, at the discretion of the team, the relationship can continue for an indefinite
 period.
- The protégé may opt to continue the relationship with the current mentor, terminate the relationship with the
 current mentor and request a new mentor, or terminate their participation in the mentor program. (after a
 minimum of three meetings).

Program Evaluation

Program evaluation is critical to the constant improvement of the Emerging Professionals Program. Part of the commitment to function as a mentor and participate as a protégé includes the responsibility to provide a constructive critique of the experience. The Emerging Professionals Subcommittee is responsible for evaluating the feedback received from participants and incorporating necessary changes into the operating guideline.

Mentors and protégés should fill out and submit feedback forms (attached) within two weeks of the initial mentor-protégé match and monthly thereafter.

The completed feedback forms will be returned to the Emerging Professionals Subcommittee Chair.

2021 Schedule

| February 8 | Applications Due |
|--------------------------|---|
| March 2 | Program Kick-off/Matching Event – Virtual |
| March - November | Mentor/Protégé meet monthly |
| April 6 (tentative) | Training – "Getting the Most out of Mentoring" |
| June 8 (tentative) | Training – "Talking to Leadership" |
| September 14 (tentative) | Training – Communication Challenge |
| October 28 (tentative) | Graduation |
| November 19 | Official End of Program |



About Mentors

A mentor is an experienced and trusted individual who serves in a number of capacities: teacher, guide, counselor, motivator, sponsor, coach, advisor, referral agent, role model, and door opener. The mentor must be flexible to serve in the various needs of the protégé.

Responsibilities of the Mentor

- Serve as a role model Share personal experiences and present a good example.
- Be prepared and responsive to the requests and needs of the protégé.
- **Be a resource person** Provide information on the Transportation Industry, training opportunities, networking contacts, etc.
- Listen Be open and understanding.
- **Counsel** Help identify options for promoting goals and solving specific problems; offer specific and practical solutions.
- Offer insight Orient the protégé to the spoken and unspoken rules of the Transportation Industry.
- Guide Offer guidance but allow the protégé to make final decisions.
- Validate Be an advocate and acknowledge achievements. Guide protégé on how to receive recognition both personally and for the firm (i.e. how to apply for awards).
- Motivate Help set realistic goals and provide encouragement to achieve them.
- **Give feedback** Share positive reactions and offer constructive criticism.
- Provide perspective Help the protégé see the big picture; protect by putting things into proper perspective.
- Be knowledgeable Learn what you don't know and be able to refer to those who know best.

Benefits to Mentors

- Satisfaction of helping protégé establish and achieve meaningful and challenging goals, mentors themselves
 will learn anew the skills and value of effective goal setting techniques.
- Satisfaction in having a positive long-term impact.
- Improvement in interpersonal communication, motivation, coaching, counseling, and other management skills.
- Opportunity to gain perspective about comparable individuals supervised on a regular basis.
- Impetus to reflect on one's own goals and performance.

About Protégés

A protégé is an achiever. A protégé is a committed and motivated individual who is willing to work and take responsibility for their career development and professional growth. A protégé must be honest, open, and receptive to the guidance their mentor has to offer.

Responsibilities of the Protégé

- Initiate/schedule discussions and actively seek out the mentor's advice.
- Be honest, open, and frank. Share your self-assessment of your career.
- Listen and consider all suggestions without being defensive.
- Participate and take full advantage of the services and assistance offered, make decisions based on all information gathered, and follow through on suggestions that make sense.

Benefits to Protégé

- Connecting interpersonally with a caring, encouraging advisor.
- Obtaining guidance in defining and achieving goals.
- Gaining information to plan a clear and defined career track.
- Receiving constructive feedback.
- Acquiring an objective and credible source of information.



MENTOR APPLICATION FORM

Please complete all fields requested in the application and mail or email back to the Emerging Professionals Subcommittee Chair.

MEMBERSHIP INFORMATION Name: Job Title: Discipline: _____ Firm Name/Location: E-Mail: Previous experience as a Protégé or Mentor: If "Yes" to Either, Provide Name(s) of Protégé(s) or Mentor(s) and dates of membership: Comments (Please provide a brief summary of your background, why you want to be a Mentor, contributions you can make to the Program, etc. Information provided will help the Subcommittee determine a suitable Mentor-Protégé pairing.):

PROTÉGÉ APPLICATION FORM

Please complete all fields requested in the application and mail or email back to the Emerging Professional Subcommittee Chair.

| | PROT | ÉGÉ INFORMA | TION | |
|--------------------------|-----------------------|--------------------------|----------------------|----------------|
| Name: | | | | |
| Job Title: | | | | |
| Discipline: | | | | |
| Firm Name/Location: _ | | | | |
| Office Phone: | | | | |
| | | | | |
| | | | | |
| if "Yes", provide name | | | | |
| | | | | |
| | | | | |
| | | Previous Employmen | nt . | |
| Place of | | . , | | Main Area of |
| Employment | Job Title | City/State | Dates | Responsibility |
| | | | | |
| | | | | |
| | | | | |
| | Undergr | aduate and Graduat | e Training | |
| School (City/Sto | ate) | Degree | Primary Fie | ld of Study |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | • | uidance in the following | • | that apply): |
| Advancement/Prom | | Career Develo | pment | |
| Continuing/Advance | ed Education | ☐ Professional Li | censure/Registration | on |
| ☐ Professional Organi. ☐ | zations and Affiliati | | Transportation Inc | lustry |
| Career Track Issues | | Other: | | |

MENTOR FEEDBACK FORM

| Me | entor Name: | | | | | |
|-----|--|------------|-----------|----------------------|------------------------------|---------------|
| Me | entor Phone: | | | | | |
| Pro | otégé Name: | | | | | |
| | te of Mentorship: | | | | | |
| Ple | ease respond to the following questions. Your responses will erall evaluation of the Emerging Professionals Program. | be kept | confident | tial and v | will be used in | n th |
| 1. | Have you communicated with your Protégé in your role as a Yes No (If no, go to question 4.) | Mentor? | | | | |
| 2. | Who initiated the first contact? | ct \[\] \ | Λy Protég | jé made | the first contac | ct |
| 3. | How have you communicated with your Protégé (check eac Telephone E-mail Personal Visit Other | h of the r | nedia yo | u have us | sed) | |
| 4. | Why have you NOT had contact with your Protégé? ☐ Wo ☐ I've tried but my Protégé has not responded ☐ Other (| | | | | |
| 5. | On the average, how often do you have contact with your P Initial Contact Only Three or more times per month Once every three months Less than once every the | | | vice per 1 | month | |
| 6. | Has the Mentor/Protégé Program met your needs and/or ex Comments: | | | | | |
| 7. | For each of the following, please rate their relative important (circle the appropriate code: 1, 2, 3, 4 with 1 being not important to the control of the following please rate their relative important (circle the appropriate code: 1, 2, 3, 4 with 1 being not important to the control of the following). | ce as Me | entor and | Protégé 4 being v | matching factorery important | ors .) |
| | Similar professional assignments | 1 | 2 | 3 | 4 | |
| | Similar geographical experiences | 1 | 2 | 3 | 4 | |
| | Assigned within same geographical area | 1 | 2 | 3 | 4 | |
| | Other matching factors which you feel are very important | 1 | 2 | 3 | 4 | |
| | Name other factors here: | | | | | |
| 8. | Would you be willing to continue with your current Protégé i ☐ Yes ☐ No | in the Em | erging Pr | ofessionc | ıls Program? | |

MENTOR FEEDBACK FORM Cont.

| 9. | Would you be willing to continue as Mentor for future Protégés? Yes No |
|-----|---|
| 10. | Do you have any additional comments and/or suggestions that will enhance the WTS Mentor Program? Yes No |
| | Comments: |
| 11. | How did you learn about the WTS Mentor Program? |
| 12. | Did you find the Guide helpful as a mentoring tool? Yes No |
| | 12a. If no, what specifically was missing or not useful? |
| | |
| | 12b. If yes, what specifically did you find useful or of value? |
| | |
| | |
| 13. | What information or sources did you use in addition to those provided that you felt were useful in mentoring your Protégé(s)? |
| | |
| | |
| | |
| | |

PROTÉGÉ FEEDBACK FORM

| Protégé Name: |
|---|
| Protégé Phone: |
| Mentor Name: |
| Date of Mentorship: |
| Please respond to the following questions. Your responses will be kept confidential and will be used in the overall evaluation of the Emerging Professionals Program. |
| 1. Have you communicated with your Mentor? Yes No (If no, go to question 4.) |
| 2. Who initiated the first contact? |
| 3. How have you communicated with your Mentor (check each of the media you have used) Telephone E-mail Personal Visit Other |
| 4. Why have you NOT had contact with your Mentor? Waiting for my Mentor to contact me I've tried but my Mentor has not responded Other (please explain): |
| 5. On the average, how often do you have contact with your Mentor? Initial Contact Only Three or more times per month Once or twice per month Once every three months Less than once every three months |
| 6. Has the Emerging Professionals Program met your needs and∕or expectations? ☐ Yes ☐ No |
| Comments: |
| |
| 7. Would you be willing to continue with your current Mentor in the Emerging Professionals Program? Yes No |
| 8. What type of Mentor/Protégé relationship would best meet your needs? |
| Contact initiated by Mentor on a routine basis |
| Contact initiated by Protégé only when advice needed |
| Contact initiated by Protégé on a routine basis |
| Regular initial contact with future advice related contacts |
| Other (please describe): |
| |
| |

PROTÉGÉ FEEDBACK FORM Cont.

| Ves No | Comments: | morno ana, or o | uggestions that v | viii diiiidiidd iiid | 7710 771011101 710 | grain |
|-------------|--------------------|-----------------|-------------------|----------------------|--------------------|-------|
| □ 162 □ 140 | Comments. | | | | | |
| | | 111118 | | | | |
| | | | | | | |
| How did you | learn about the WT | ΓS Mentor Progr | am? | | | |
| | | O | | | | |
| | | | | | | |
| | | | | | | |
| Comments: | | | | | | |

First Meeting Worksheet

The following questions will help you prepare for your first meeting with your protégé. This meeting is particularly important because it will set the tone for the rest of the meetings you and your protégé will have. Answer these questions with that in mind.

| 1. | What do you hope to accomplish during this meeting? |
|----|---|
| | |
| | |
| | |
| | |
| 2. | What would a successful meeting look like? |
| | |
| | |
| | |
| | |
| | |
| 3. | Who will run this meeting? |
| | |
| | |
| | |
| | |
| 4. | What role will each of you play in this meeting? |
| | |
| | |
| | |
| | |

Helpful Hint: Use this monitoring agreement as part of your first meeting to help generate discussion and highlight areas of need.

Development Activities Worksheet

Complete this worksheet to help you prepare for creating development activities for your protégé. Remember to craft development activities based on your protégé's learning and development needs.

| 1. | What type of learner is your protégé? How does s/he like to learn? |
|----|--|
| | |
| | |
| | |
| | |
| 2. | What types of activities will help the protégé accomplish his/her goals? |
| | |
| | |
| | |
| | |
| 3. | What development activities have helped you (or your previous protégé's) in the past? |
| | |
| | |
| | |
| _ | |
| 4. | Who can you recruit to help the protégé with activities outside your areas of expertise? |
| | |
| | |
| | |
| | |

Questions to consider asking your protégé to help generate discussion:

- What would you attempt to do if you knew you could not fail?
- What role does learning play in your life?
- How do you typically go about learning something new?
- In what ways are your learning needs being met?

Goal Setting Worksheet

In order to better help your protégé set goals for this mentoring relationship, answer the following questions. Remember to keep your protégé's learning and development needs in mind.

| 1. | What does the protégé know or not know about his/her chosen development area? |
|----|---|
| 2. | What are the development gaps for the protégé? |
| 3. | What are the top three development goals the protégé wants to achieve? |
| | |
| 4. | How will you and the protégé measure progress? |
| 5. | Are the protégé's goals realistic? |
| | |

Questions to consider asking your protégé to help generate discussion:

- How do you feel about the goals you've set?
- Are these your goals because you want them to be or because someone else wants them to be?
- How might you accomplish your goals?

Giving Feedback Worksheet

Complete this worksheet to help you prepare for giving feedback to your protégé. Remember to create a supportive, safe environment for the discussion and to have a clear understanding of the outcome you desire.

| What area(s) do you want to focus your feedback on? |
|--|
| What message do you want to communicate? |
| What action can your protégé take based on your specific feedback? |
| How can you help the protégé put this feedback to use in terms of his/her development? |
| How will you show your protégé you are listening to him/her? |
| |

Questions to consider asking your protégé to help generate discussion

- How do you feel about the feedback I just gave you?
- How might you use this feedback in conjunction with future actions?
- How can I improve my feedback to you in the future?

Monthly Activity Worksheet

This report is to be completed by the protégé at the end of each month and emailed to nac@wginc.com

| Protégé Name: |
|--|
| Mentor Name: |
| Date I met with Mentor: |
| Meeting Method: (lunch, phone, WTS function, etc.) |
| Topics of Discussion: |
| |
| |
| General Comments: |
| |
| |
| |