



Advancing Women in Transportation
San Diego County Chapter

WEBINAR

PROFESSIONAL DEVELOPMENT

Negotiation: Getting What You Want



THURSDAY
FEBRUARY 16, 2017

11:45 am - 1:00 pm
(includes lunch, webinar, and discussion)

MARGARET ANN NEALE

Adams Distinguished Professor of Management
Stanford University

When viewed as problem solving, negotiation moves from being a win-lose game to one of mutual benefit.

This webinar will help you negotiate ways to achieve more of what you want in preparing for negotiation. Neale shares inspiring new ways—small and large—of practicing negotiating in everyday interactions and improve your chances of getting more of what you want.

WHERE

North County: NCTD,
311 North Tremont St,
Oceanside

Downtown: HDR, 401 B
Street, Suite 1110, San
Diego

COST

Members: \$5
Non-members: \$15
(Box lunches provided)

CONTACT

Kim Magee at
kimberly.magee@hdrinc.com



Stay connected:



Become a WTS member today!

Contact us at sandiego@wtsinternational.org.