



Maggie Walsh is Vice President and Strategic Pursuits Leader for the Transportation Business Group at HDR, a leading consulting company in engineering, architecture, environmental and construction services. The company is ranked #9 in ENR and is known for delivering top quality service to clients across the globe. She leads teams in securing new work by providing guidance, oversight and support for highly visible and game changing project pursuits. She keeps her focus on strategic client development programs across all transportation industry market sectors including transit, freight rail, highways, bridges, aviation and maritime. Collaborating with area marketing and operations leadership, Maggie's partnership helps identify, screen and capture client and project opportunities resulting in transformative growth for HDR employees.

Maggie has been involved in the design and construction industry for twenty years as a strategy officer, marketer, communicator, and facilitator. She has a reputation for effectively communicating technical, policy, and management issues related to the design and construct industry in terms that are easily understood by a technical and non-technical audience and presented in a manner that promotes consensus building. During her tenure with AECOM, she successfully planned and launched two major AECOM organizations – the Marketing and Communications organization for all business lines in the Europe, Middle East, Africa (EMEA) region and the Marketing and Bid Team for the company's North America Transportation business line. While living in Abu Dhabi, her leadership and contributions to EMEA resulted in strengthening the company brand, building a solid reputation for attracting top talent, and exceeding growth plans year over year.

Maggie has been a member of WTS since 1998, where she was a member of the vibrant Boston chapter. She was mentored by many "WTS Greats" and took her learnings to Chicago in 2001. She served in several positions from 2001 to 2010 including a 3-year term as Chapter President. She is an advisor to the chapter currently and is proud of the success it achieves year after year.

As Vice Chair on the International Board, I will continue to be a tireless advocate of our regional leadership model and continued investment in our leadership training programs. These areas open doors for members at all levels and directly serve the mission of WTS. With continued support from the highest government office in our country, the transportation industry has the most visible – and truly tangible – opportunities.